

Our experience your global defense Member of Prae Legal

Arte et humanitate, labore et scientia

By skill and humanity, labor and knowledge

#### About Company

SG Global Advice ("SGA") was founded by a group of leading lawyers with experience in different areas of Kazakhstani and international law. SGA's successful legal practice in Kazakhstan is built on the high qualification and the experience of lawyers and experts, many of whom have previously worked in leading international legal and consulting companies.

SGA provides its clients with result-oriented services based on professionalism and confidentiality. SGA's practices follow its concept to provide our clients with global advice on certain projects and day-to-day matters with respect to clients' business.

Each client receives services from a team of specialists selected purposely to resolve certain issues.

Our lawyers speak Kazakh, Russian and English languages.

In 2013 SGA became a member and the sole Kazakhstani legal company in the international directory of Prae Legal. Prae Legal brings together legal firms in its country of jurisdiction who passed the special selection and due diligence for quality and compliance with the high standards of providing legal services around the world.

## Lawyers of SGA specialize in the sphere of:

- Corporate Law, Merger and Acquisition (M&A);
- Energy and Resources;
- Antitrust;
- Investment;
- Real Estate and Regulation;
- Taxes, International Taxation, Tax Structuring;
- Labor Law and Labor Disputes Settlement
- Customs Law;
- Administrative Law;
- International Arbitration;
- Litigation and Disputes Settlement;
- Anticorruption legislation/FCPA;
- Economic and Tax Crimes.

Amongst SGA's lawyers are qualified members of the Chartered Institute of Arbitrators, lawyers of SGA are in recommendation base as arbitration-experts for participating in international arbitration disputes. The level of MCIArb is known as confirmation of the status of high professionalism by European Institutes.

SGA lawyers are active participants of the following International Professional Organizations:

- Kazakhstan Petroleum Lawyers' Association (KPLA);
- International tax and investment Centre (ITIC);
- Kazakhstan Tax Association (KTA).



### Dura lex, sed lex

The law is harsh, but it is the law





Usus est optimus magister

### Strategic partners are:

- «Kendris private Ltd.» *Switzerland;*
- «International Legal Center» Attorneys at Law, *Russian Federation*

#### Assessment of legal risks

SGA provides advice to its Clients to identify, eliminate or minimize the existing risks and determination of potential risks arising with Clients during general course of their business. SGA analyzes and generates recommendations based on various aspects determined by the specifics of the Clients' activity and offers comprehensive solutions to minimize legal and tax risks.

In the legal practice of SGA this type of service is highlighted as a separate self-direction and is one of the most sought-for the Clients. According to SGA's practice, the demand for services in this area is primarily determined by the fact that the Client receives advice and recommendations for minimizing the negative impacts are already occurring. In such cases, the Client is usually limited in time and needed to make the most effective solution that meets all requirements of law and seeks to minimize or eliminate such effects. Extensive practical experience, professionalism and mobility of SGA team jointly have been highly recognized by our Clients. SGA lawyers are taking onto account the specifics of the Client's activity and the particular situation alone, the resulting of a problem and the global interests of the Client. SGA is practicing an integrated approach to risk assessment and the decision of the negative consequences that have arisen or may arise with the Client under specific circumstances. This approach allows us to assess the risks in the aggregate, including administrative, legal and tax risks, which are always interrelated and should be considered together for effective problem solving.

For the mentioned purposes the SGA team consists of the leading and most experienced lawyers and experts in areas of accounting and taxes, which is specially formed depending on the specifics and nature of risks to achieving the most effective solution for the Client.







# Corporate Law, Merger and Acquisition (M&A)

SGA's lawyers have extensive experience in establishing joint ventures, arranging corporate restructurings for mergers and reorganizations of companies, liquidations and bankruptcies of companies in the territory of Kazakhstan.

SGA has specific experience in performing «due diligence» on behalf of foreign investors represented in Kazakhstan in oil and gas, telecommunications and industrial sectors.

Provision of legal advice and support in connection with negotiation, execution and fulfillment of civil transactions, in connection with all matters relating to land, licensing, leasing, customs and currency control, copyright protection, anti-monopoly and investment legislation and any other matters arising in the course of business.



### Nulla regula sine exceptione

No rule without exception

#### **Energy and Resources**

SGA provides complex legal support to major companies that have active business in the sphere of oil and gas in the Caspian Region.

SGA covers all matters of economic activity of subsoil users and their subcontractors including the matters of foreign intelligence and production of natural resources, special taxation of subsoil users, oil and gas pipeline construction, drilling, engineering services, land use, provision of labor resources and Kazakhstani context, and all other issues associated with activity in the sphere of energy and resources.

which supposes involvement not only lawyers but experts in accounting and tax as well. For this purpose SGA has leading experts who have more than 15 years of experience of professional activity. Such principal allows SGA to provide universal support and realization of the project in more acceptable conditions for client considering its commercial interests. Where a matter is complex and not just related to legal issues, SGA can draw upon the experience of their accounting and taxation specialists who have more than 15 years of professional activity, and are able to provide a onestop shop to consider the full commercial implications of a matter for a client, and maximize efficiency and minimize costs.

Providing services SGA practices complex principal



Ad impossibilia lex non cogit

The law does not loree to impossibilities

On International Taxation SGA has a partnership relation with number of leading foreign consulting companies which ensures qualified and effective provision of consultations to the clients in respect of taxation of international transactions.

#### Tax and International taxation, Tax structuring.

SGA Practice on tax and international taxation is one of the main activities of SGA. SGA provides services on all issues of business activities taxation, tax structuring and transaction analysis, including special taxation regimes relevant to subsoil users.

SGA permanently consults its clients on all issues of taxation, international taxation, including application of double tax treaties, tax reporting submission, inspections by tax authorities and appealing their results, protecting the interests of our clients before state authorities and courts.

SGA experts are highly qualified specialists having over 15 years of practical experience in Kazakhstan and abroad. In order to achieve the most effective results and provide full support to clients SGA specialists work in teams on all projects requiring examination of financial and accounting documents, as well as detailed tax analysis.



Periculum est in mora

Danger in delay



### Labor Law and Regulation of labor disputes

SGA lawyers advise on all matters relating to labor legislation and drawing up employment policies and labor contracts, including shifts on a rotational basis and engagement of foreign labor.

Our lawyers provide a wide range of services in given branch of law, they also hold appropriate calibration and audit document circulation that regulates labor relations, draft internal documents (including job responsibilities, job descriptions, employment policies, etc.) for our clients in order to ensure that labor relations are duly executed and settled.

Our lawyers are experienced in resolving labor disputes and conflicts in out-of-court proceedings and representing clients in court hearings with professional unions in connection with corporate collective labor agreements. In the event that an outof-court settlement is not possible, SGA lawyers will represent their clients in court.



Pax quaerenda est

Peace should be achieved

## International commercial arbitration

SGA's lawyers have good experience in representing clients' interests in the sphere of international public law and international commercial arbitration.

SGA's lawyers have appeared as experts of Kazakhstani law in leading international commercial arbitrations and during international procedures in foreign countries, which, absolutely confirms the ability of SGA court Lawyers to lead difficult court procedures in different jurisdictions. Some SGA's lawyers are the members of Chartered Institute of Arbitrators and were honored as "Best team of lawyers of the Republic of Kazakhstan in International Arbitration" (Lawyers, Academics & Consultants Awards 2009).

SGA's court and arbitration practice shows that economic interests of SGA's clients stretch beyond Kazakhstan's borders and jurisdiction. In connection with this and in order to provide comprehensive support to its clients, SGA cooperates with leading law companies of Russia, Ukraine, Switzerland, England and other foreign companies. Lawyers of SGA have essential experience in the sphere of international commercial arbitration where they represent client's interests in resolving economical disputes and experts on Kazakhstani law.

SGA Leading lawyers are active arbiters in International arbitration courts in the Republic of Kazakhstan and are included to recommendation list of international arbitrators.

#### Anticorruption legislation Foreign Corrupt Practices Act

SGA has extensive experience in advising and protecting clients on issues connected with Kazakhstani anticorruption legislation, FCPA and other international anticorruption acts. Our lawyers represent clients on all aspects of Kazakhstani anticorruption law including of FCPA, following Kazakhstani anticorruption law and research.

SGA lawyers protect client's interests in disputes arising out of property and ownership rights and various contractual relations, investment activities and activities related to subsoil use, and application of antimonopoly legislation. SGA has extensive experience in representing the interests of clients in labor disputes and disputes relating to the engagement of subcontractor personnel within service agreements.

SGA lawyers participate in protection of client's interests at arbitration proceedings and provide services supporting the enforcement of foreign court judgments and arbitral awards within the territory of the Republic of Kazakhstan. SGA represent client's interests in all levels of court procedure. In these matters SGA can call on the services of its lawyers who have previously worked as court executives and who have essential experience. We apply all legal actions to achieve more economical adequate result.

#### Customs law

SGA represents client's interests in calibration that are hold by custom authorities and custom disputes including complaint of illegal actions of custom authorities, notes about custom obligations and other acts of custom authorities. In this purpose we have a team of practicing lawyers that specialize in representing and protecting client's interest before custom authorities and in courts of all authorities of the Republic of Kazakhstan.







Quis custodiet ipsos custodes?

Who will guard the guards themselves?

#### Court disputes Administrative procedure

SGA lawyers represent clients' interests in connection with tax, customs and administrative disputes. For these purposes, we have a specialized team of lawyers experienced in representing and defending clients before courts of all instances; the Supreme Court of the Republic of Kazakhstan, regional courts of primary jurisdiction, appellate and cassation jurisdictions as well as specialized economic and administrative courts.

SGA lawyers represent clients in pre-judicial procedures of tax and customs disputes settlement with Kazakhstan tax and customs authorities as well as with law enforcement authorities in criminal or administrative proceedings resulting from additional tax assessments and alleged violation of customs legislation.

SGA lawyers represent client's interests in a connection with state authorities, leading criminal procedure, on the matter of pseudo-entrepreneurship and contract with pseudo-entrepreneurship. SGA operates to the highest professional ethics and etiquette standards consistent with international standards in the practice of rendering legal services. All our lawyers are specialists with an immaculate reputation in rendering legal services in good faith and in accordance with ethical norms.

Our guiding principles governing professional ethics and etiquette of all our employees are:

• Competence in rendering services in a professional manner, with high-quality client attendance;

- Honesty and conscientiousness in relations with clients;
- Strict conformance to client confidentiality;
- Prioritisation of clients' interests;

• Protection of clients' interests and guidance of clients to avoid violations of legislation of the Republic of Kazakhstan and averting potential negative consequences. All SGA employees are fully aware of their professional responsibility and our main priority is always to act in the best interests of our clients.

#### www.sgadvice.kz